

Harnessing the Cooperative Advantage to Build a Better World



A Global Forum on Cooperatives

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THE NATIONAL CONFEDERATION OF COOPERATIVES

NATCCO

 NATCCO NETWORK



OUTLINE

- Introduction
- The Coop Sector
- NATCCO
 - Transformation
 - Products and Services and the Partnerships
 - NATCCO @ 2017

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	Structure	NETWORK	NATCCO
Coops		532	
Members		2.0 M	
Share Capital	29%	12.76B	230M
Deposit Liabilities	44%	19.36B	597M
Loans Payable			613M
Loan Releases	78%	34.32B	700M
Loans Receivables	68%	29.92B	1.0B
Assets	100%	44 Billions	1.5B

Coop Sector

(Re-registered and Newly registered coops)

- **No. of coops : 20,716**
- **Individual Members : 7,378,037**
- **Assets : P163 Billions**
- **Paid Up Capital : P 35 Billion**

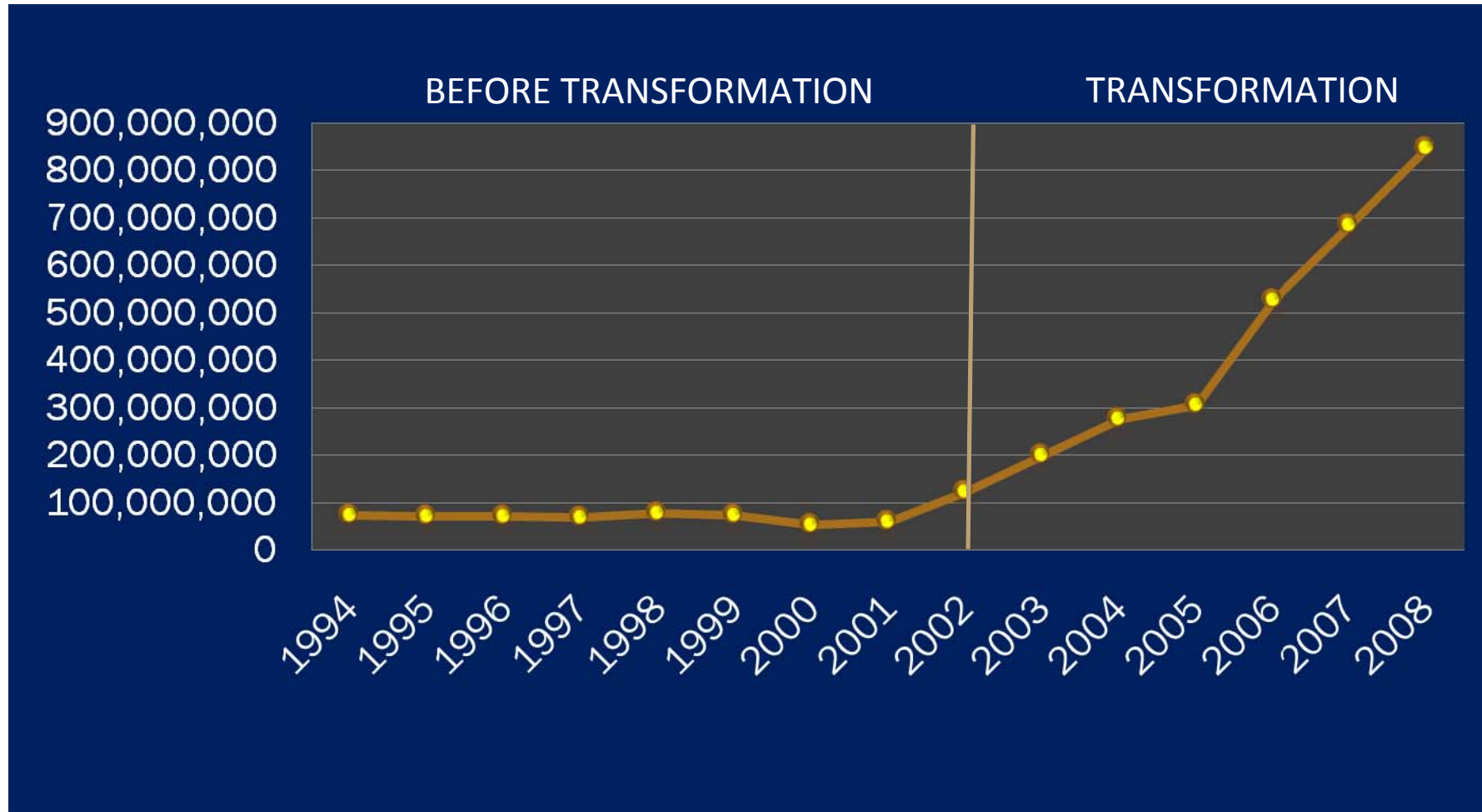
Assets and Numbers

Category	<u>Micro</u> coops (3Million below)	<u>Small</u> Coops (3-15 Million)	<u>Medium</u> Coops (15- 100 Million)	<u>Large</u> Coops (over 100 Million)
Assets 146	P7.44B	P17.5 B	P39.15 B	P81.89B
%	5%	12%	27%	56%
Number 18,350	13,477	3,231	1,347	295
	73.4%	17.6%	7.3%	1.6%

From Three Tier to Two Tier

	1977	1986	2000	2002	2004
Members	5 Regional Training Centers	Regional Federations	Regional Federations	Regional Federations	Primary Coops + Federation
			Strategic Planning 2000-2004	GA Resolution to study the restructuring from 3 tier to 2-tier	GA approved by-laws for the shift to 2 tier
Roles/Businesses	Secretariat and coordinating body	Multi-service national co-op federation		Start of the NATCCO Central Fund	

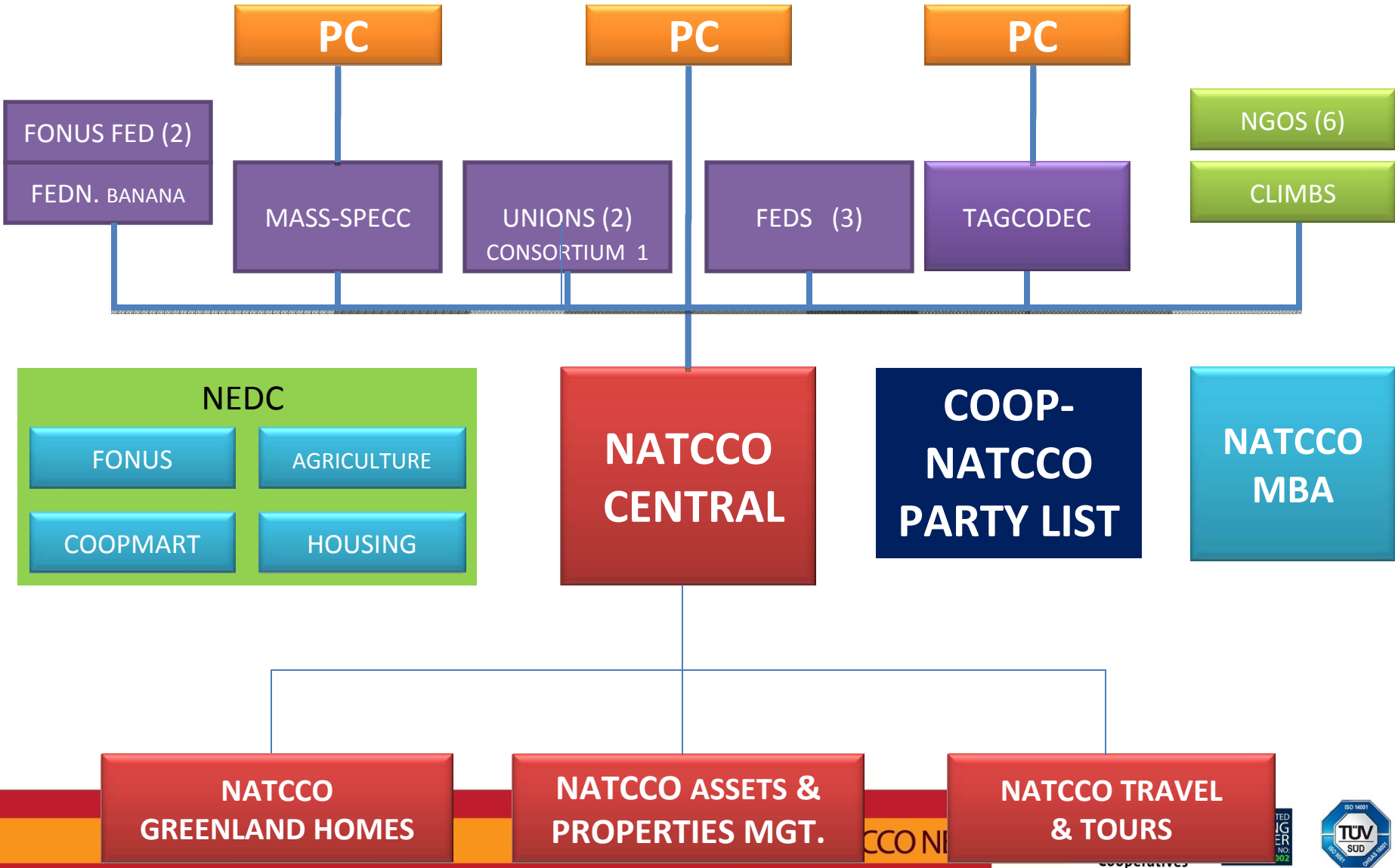
NATCCO ASSETS: Growth in a Transforming Organization



NATCCO and the Coop Sector

Category	<u>Micro</u> coops (3Million below)	<u>Small</u> Coops (3-15 Million)	<u>Medium</u> Coops (15- 100 Million)	<u>Large</u> Coops (over 100 Million)
Assets 41B	P.0585B	P1.0 B	P7.5 B	P32.5B
SECTOR ASSETS	P7.44B	P17.5 B	P39.15 B	P81.89B
25% NATCCO Assets	1%	6%	19%	40%
2.4% NUMBER	0.45%	3.74%	13.44%	28.47%

NATCCO GROUP

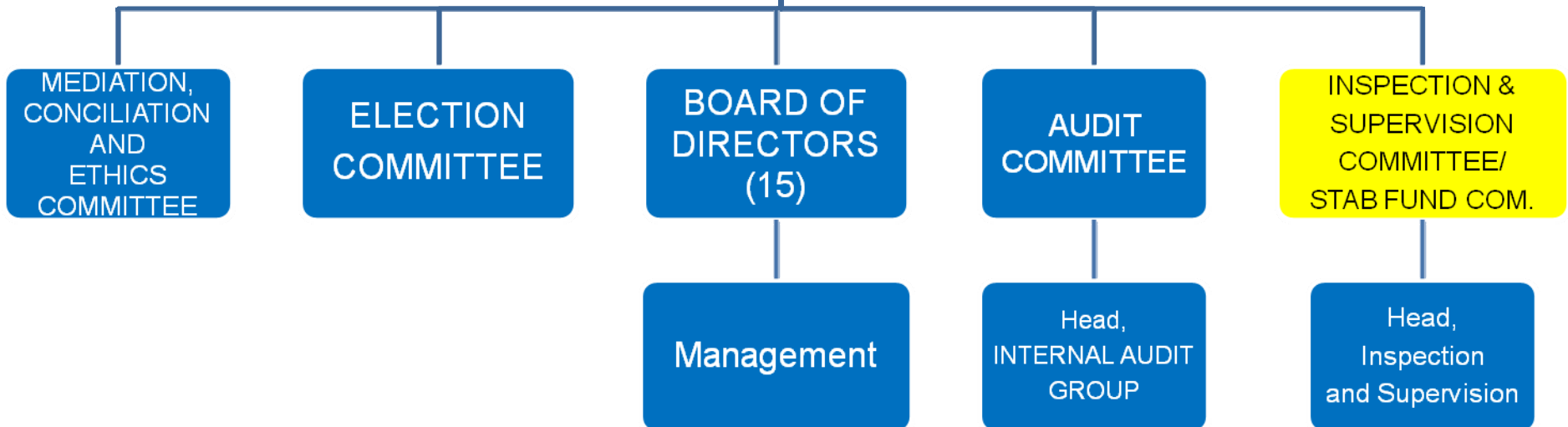


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2,085,243 INDIVIDUALS

532 cooperatives, 44 Billions, >1,066 offices



NATCCO Network: Number of Offices

Area		Head Offices	Branches	Total	%
Mindanao	20%	104	206	310	29%
Visayas	29%	145	152	294	28%
NCR	9%	55	40	95	8%
Luzon	43%	228	143	367	34%
Total	100%	532	541	1,066	100%

VM Revised as of March 24, 2012

VISION

The most trusted integrated financial cooperative network.

MISSION

To build the socio-economic capabilities of cooperatives through the delivery of superior financial products and allied services.

<p>Safe and sound cooperative System</p>	<p>Stabilization Fund System Liquidity Fund Supervision Information Technology ACCESS Branding System of solidarity among cooperatives</p>
<p>Safe and sound cooperatives</p>	<p>Treasury and Credit Education, Training and Consultancy MICOOP Cash Management Systems Information Technology</p>
<p>Safe and sound federation</p>	<p>Branding of the federation ISO certification External Rating Awards</p>

Women and Youth in Leadership Capacity Building and Empowerment

Women rep in the BOD (By-Laws)

33% (5 out of 15) women in the BOD; No women in the Committees. 3rd Woman Chairperson

77 pax from 45 coops in 2012 Gender and Development Congress

Special project on Gender Equality and Social Performance

Member of the ICA-ROAP Standing Committee for Women

Board of Trustee, Asian Women in Cooperative Development Forum

57 youth representatives from 27 cooperatives participated in the 2012 Youth Congress

NATCCO SERVICES

- **Treasury and Credit**
 - Mobilization of internal and external funds
 - Credit Services
- **Information Technology**
 - Hosting of the centralized system for savings and credit cooperatives
 - ATMs; Member of MEGALINK, one of the ATM networks in the country
- **Education, Training and Consultancy**
 - Professionalization of cooperatives
 - Branding of cooperatives
- **MICOOP (Microfinance Innovation in Cooperatives)**
 - Technical consultancy
 - Financial package
- **Cash Management Services**
 - Local and Foreign money transfer (partnership with Western Union)
 - Credit Cards (in partnership with RCBC)
- **Stabilization Fund**
 - Helping prevent losses of cooperatives

Treasury and Credit

- Largest central fund in the whole country among Federations, 1.08B portfolio
- 72% net loans structure
- 1.18% PAR, compliant to provisions for probable losses



LIQUIDITY FUND

LOAN FUND



 NATCCO NETWORK



Cash Management Services

222 locations
BSP requirement on the
“Remittance” in the By-Laws



Number 1 money remittance company
in the WORLD



379, 000+ Agent-Locations in over **200**
countries and territories



Anywhere!
Anytime! 24/7





**31
ATMs**



**1st Centralized System
for Coops in the Philippines**



173

Top 3 in Host Availability

(May 2012)



Education, Training and Consultancy

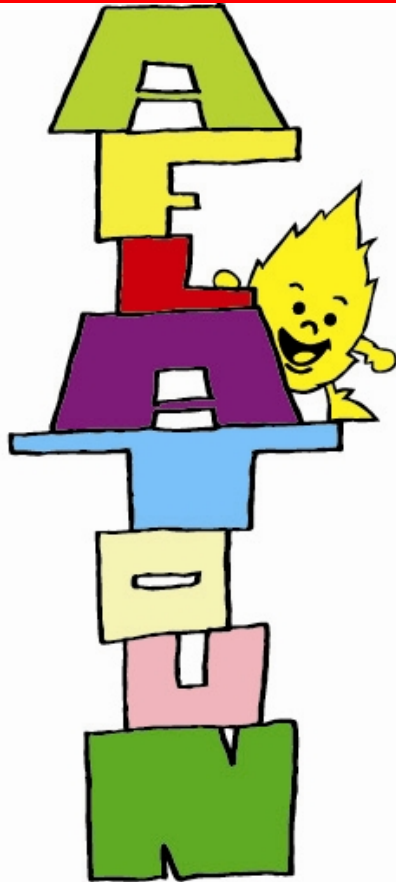
117 training events
779 coops
3,035 cooperators

CONSULTANCY
36 coops, 90%

ACCESS Branding
8 coops, 75%

**CDA accredited
Training Provider**
> 4.68 Rating

40 coops, 44,434 children
with 82% saving P14.2M,
237 schools, 1,917 teachers



**Child Social &
Financial Education**



2008/03/01

AFLATOUN

- MOA with the Department of Education and Cooperative Development Authority
- Parent Teachers Association
- Primary Cooperatives
- Children in School
- International Movement of AFLATOUN
- Rabobank Foundation Grant

MICOOP

- Technical and financial package to set up coop offices/branches doing microfinance
- Initial grant from Plan International, CORDAID, ICCO
- 470M loan from funds
- More than 73 MICOOP branches

MICOOP-DAR

DAR Grant for Capacity Building

NATCCO Loan: 172M

Releases of branches: 388M



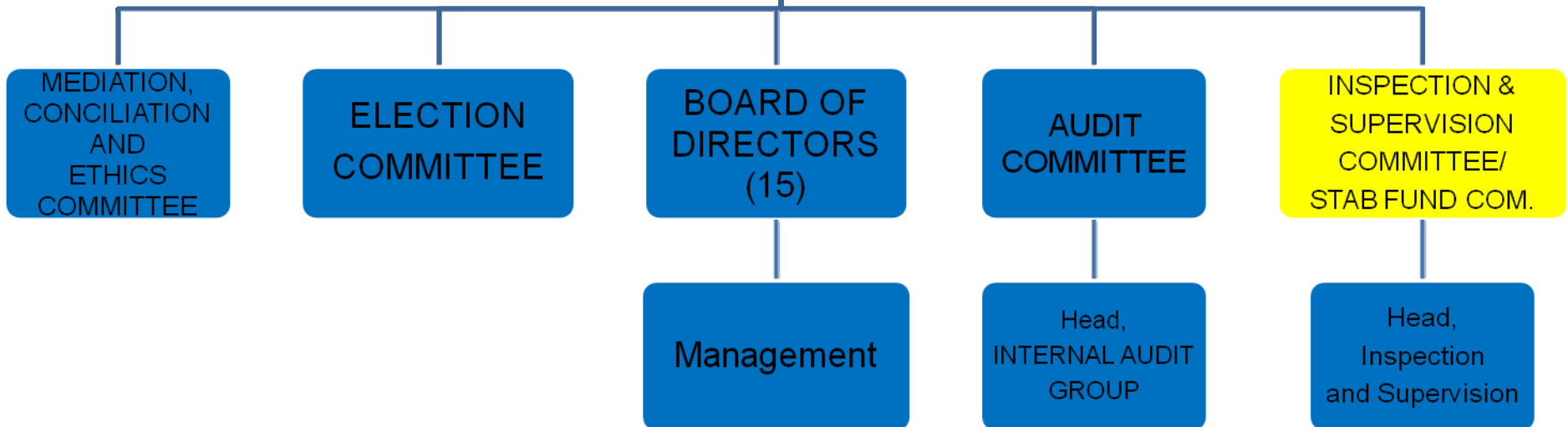
**From the 32T
Members of the
ARC Coops
-52M share capital
-48M deposits**

NATCCO NETWORK



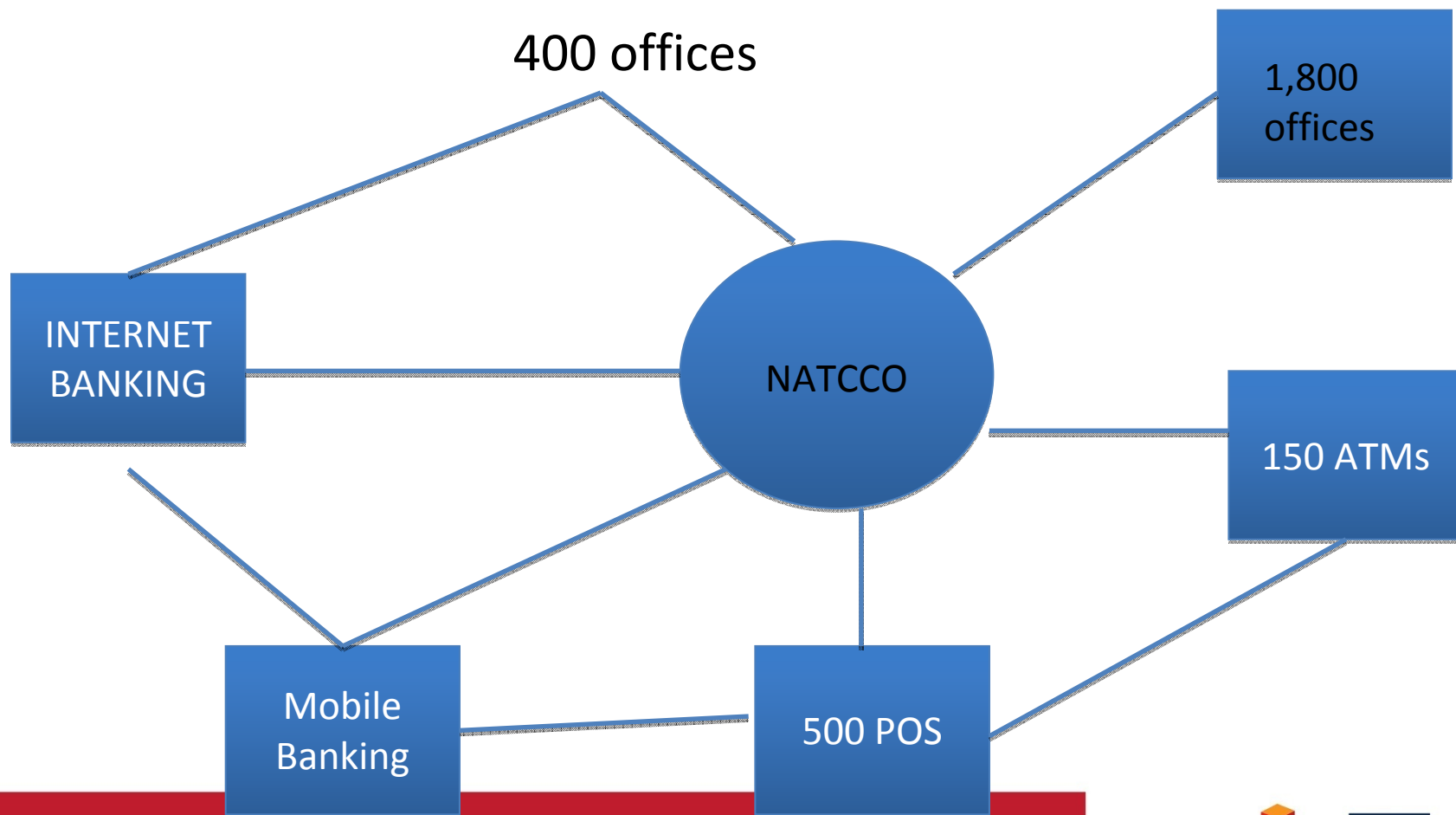
5,000,000 INDIVIDUALS
500,000 AFLATOUN participants

> 1,000 cooperatives, 100 Billions, >1,800 offices



NATCCO by 2017

5 Million Filipinos with Potential Access to Financial Services anytime, anywhere





NATCCO NETWORK

Cooperative Enterprises Build A Better World



THANK YOU!!!